

14-15 MAY 2019 Crown Perth

# protect progress

WA'S HOSPITALITY INDUSTRY CONFERENCE & EXPO FOR HOTELS, PUBS, BARS & RESTAURANTS



Australian Hotels Association

REGISTER NOW WWW.AHAWA.ASN.AU





TUESDAY 14 MAY • 11:30AM - 6PM

**WEDNESDAY 15 MAY • 11:30AM - 5PM** 

#### **NEW IDEAS, PRODUCTS & SERVICES**

Hospitality Expo offers an extensive range of innovations, ideas and the latest hospitality products and services. Whether it's the latest beverages, venue equipment or fresh produce, Hospitality Expo is a must-attend event.

#### Products and services from over 100 industry suppliers:

- Audio Visual
- Bedding
- Beer

- Financial
- Food
- Furniture
- Non-Alcoholic Beverages
- Printing & Promotion
- Security
- Spirits & Wine
- Technology and more!

# nova 93.7 MASTER CLASSES

Experience interactive and educational sessions delivered by industry experts

**TUESDAY 14 MAY & WEDNESDAY 15 MAY** 

#### **CURRENT TRENDS IN CRAFT & BEER INNOVATION**

Presented by Chuck Hahn

Beer school is in session! Be educated and experience the flavours of these innovations by the best in the business, Chuck Hahn, as he explores a variety of beers from Queensland, New Zealand, WA and NSW.

# ANDREW CHERRY RAIDS THE ALKOOMI MUSEUM, AGAIN

Presented by Fine Wine Wholesalers

Years separate them but the fruit is from the same place. Taste a selection of current release & vintage cellared wines from the Alkoomi Collection.

#### WA CAN MAKE PINOT NOIR

Presented by Fine Wine Wholesalers

Join Rob Diletti, Castle Rock Estate, as he proves WA's cool climate can make a trophy winning Pinot Noir.

# TANQUERAY BOTANICAL EXPLORATION OLD WORLD VS NEW WORLD

Presented by DIAGEO

Take a journey through time with Tanqueray, exploring how medicinal herbs and barks have influenced Gin leading to the new flavour contemporary Gin styles we are witnessing today.



WEDNESDAY 15 MAY 2019, 1 DAY ONLY - 2:00PM - 3:30PM LIMITED SEATING

Tasting of the Moss Wood Cabernet Sauvignon 2016 presented by Winemakers & Proprietors Clare & Keith Mugford
To reserve your seat contact Emma Gianotti on 9314 7133 or via email emma@fww.com.au





FOR BUSINESS

## **2019 AHA BANKWEST** HOSPITALITY CONFERENCE SESSIONS

#### PROTECT & PROGRESS WITH INDUSTRY KNOWLEDGE AND INSIGHTS

A comprehensive two day program of leading experts who will provide vision, inspire innovation and give your business a competitive edge.

#### **TUESDAY 14 MAY**

09.30am - 10:05am

### CRISIS MANAGEMENT: DON'T CRUMBLE, CONCENTRATE

Jane Muirsmith, CEO, Lenox Hill

On 9/11 Jane Muirsmith was called upon by Merrill Lynch - whose offices were located in the World Financial Centre buildings - to lead their crisis communications effort for the technology team. Now heading up the digital consulting company Lenox Hill, Jane will share some key insights from that life-changing experience and will explain how hospitality businesses can prepare for a crisis. Jane will also discuss the latest trends in digital, which Australian companies are actively adopting.

#### 10.05am - 10.35am

THE LANGUAGE OF LEASES

#### Wayne Rushton, Partner, Ferrier Hodgson

Whether you are looking to purchase a new venue, have an upcoming rent review or your venue is experiencing disruption to trade as a result of construction in your area, understanding lease agreements can greatly determine the success or failure of a hospitality business.

#### 10.35am - 11:10am

#### HOW TO MANAGE MR AND MRS MISBEHAVIOUR Libbi McLean & Eleanor Taylor AHA(WA) Legal Counsel & WR Managers

Managing misconduct, disciplinary action and dismissal are three of the most stressful and risky areas in managing staff. Often these situations involve a need to take swift action, which must be balanced against the numerous claims employees can bring, such as unfair dismissal and general protection claims. In this session we will be outlining what you should do when your employees do the wrong thing by you.

#### 11:10am - 11:45am

#### TRACK TRENDS TO PRODUCE PROFITS

#### David Spanton, Founder & Publisher, Spanton Media Group

Each and every day in venues across the world, trends emerge from boundaries being pushed and new practices being created and adopted. Discover what innovative trends we can expect to emerge in the year ahead in this interactive Q&A session with David Spanton – the creator of Australia's leading boutique hospitality publishing company.

#### 12:00pm

SYNERGY INDUSTRY NETWORKING LUNCH

#### **WEDNESDAY 15 MAY**

9.30am - 10:05am

HEALTHY MINDS. HEALTHY BUSINESS

#### Chris Harris, General Manager Community Engagement, **Youth Focus**

Hospitality workplaces can be demanding and high pressure environments. Maintaining the mental wellbeing of your staff who take care of your business is not only good for the individual, it delivers financial benefits to your venue. Hear about the importance of mental health and a new initiative, The Healthy Mind Menu.

#### 10:05am - 10:40am

**UNDERSTANDING CONSUMERS IN 2019** 

#### Panel session – Andy Freeman (Hadiga), Tim McLernon (The Camfield), Adam Kapinkoff (Market Grounds)

When it comes to hospitality, today's patrons have high expectations. In WA this has led to a transformation of venues, who now deliver a wide variety of experiences, food and beverage to accommodate these changing demands. Learn from three leading owners and operators about how they are meeting the expectations of WA's consumers.

#### 10:40am - 11:10am

#### ONLINE SECURITY: IS YOUR HEAD IN THE CLOUD? Alice White, Manager Outreach, Awareness and Reporting for Cyber Security, Bankwest

With businesses more reliant than ever on the cloud and electronic systems, what are the risks for hospitality businesses, what can be done to minimise the risks of cyber-attacks and what you do when you face a breach?

#### 11:10am - 11:45am

PROTECT AND PROSPER

Bradley Woods, CEO, AHA(WA)

Australian Hotels Association (WA) CEO, Bradley Woods will provide an extensive briefing on the priority issues that the AHA is addressing on behalf of the hospitality and accommodation industry. Topics will include implications of the Federal election, the State economy, Airbnb, liquor licensing and wage growth and costs.

#### 12:00pm

ASAHI PREMIUM BEVERAGES INDUSTRY NETWORKING LUNCH

# **REGISTRATION FORM**

For each delegate please photocopy this form or register online at www.ahawa.asn.au

PACKAGES		PLEA	ASE TICK
<ol> <li>TWO DAY CONFERENCE &amp; EXPO PACKAGE:</li> <li>2019 AHA Bankwest Hospitality Conference Sessions - Tuesday 14 May &amp; Wednesday 15 May</li> </ol>		<b>\$425pp</b> \$479 pp after 12 April	
<ul> <li>Two-Day Industry Networking Lunches - Tuesday 14</li> <li>Expo entry - Tuesday 14 May &amp; Wednesday 15 May</li> </ul>	May & Wednesday 15	5 May	
<ul> <li>2. TUESDAY CONFERENCE &amp; EXPO:</li> <li>2019 AHA Bankwest Hospitality Conference Sessions</li> <li>Synergy Industry Networking Lunch</li> <li>Expo entry</li> </ul>		<b>\$259pp</b> \$299 pp after 12 April	
<ul> <li>3. WEDNESDAY CONFERENCE &amp; EXPO:</li> <li>2019 AHA Bankwest Hospitality Conference Sessions</li> <li>Asahi Premium Beverages Industry Networking Lunch</li> <li>Expo entry</li> </ul>		<b>\$259pp</b> \$299 pp after 12 April	
		PACKAGE TOTAL \$	
<ul> <li>SUPPLIER AND LEGENDS AWARDS</li> <li>The AHA Bankwest WA Hospitality Supplier &amp; Legends presented at the Cleanaway Dinner Monday 13 May 2019</li> </ul>	s Awards	<b>\$180pp</b> \$199 pp after 12 April	
		SUBTOTAL \$	
BOOKING FORM & TAX INVOICE  ABN 96 422 750 882. Retain a copy of this form for your reco of payment. Please complete and return to: AHA(WA), PO Bo expo@ahawa.asn.au			•
Business Name:			
Contact Name:			
Address:			
Telephone: Fax:	Email:		
PAYMENT DETAILS TOTAL \$ (inc. GST)	Card #		
Payment options	Expiry Date:/	CVV:	
o Cheque (made payable to WAHHA) for \$ o EFT (BSB: 036011 Acc No: 228582 Acc Name: WAHHA)			
o Credit Card*: Visa / Mastercard / AMEX	_		
OFFICE USE ONLY:	Date://	·	
REC ENT INV CONF		s must be received by Friday 3 May 2 Friday 3 May 2019 will incur a 100%	019.

cancellation fee.

<sup>\* (</sup>A surcharge of 1.20% applies to all VISA/Mastercard payments. A surcharge of 1.49% applies to all AMEX payments)

# otherts Events

# BANKWEST WA HOSPITALITY SUPPLIER & LEGENDS AWARDS & CLEANAWAY DINNER MONDAY 13 MAY 2019

These awards showcase the outstanding suppliers, promotions, products, services and individuals that drive WA's hospitality sector and includes the presentation of the inaugural WA Legends of Hospitality Awards.

These new awards will recognise operators whose personal contribution has made a lasting impact on the local community and advance the state's hospitality industry. Join WA's leading hospitality venues, businesses and suppliers while enjoying premium food, beverages and entertainment.

**TIME:** 6.30PM

**VENUE:** CROWN BALLROOM, CROWN TOWERS

**DRESS: LOUNGE SUIT** 

#### WA'S BEST STEAK SANDWICH COOK-OFF TUESDAY 14 MAY 2019 - COUNTRY WA WEDNESDAY 15 MAY 2019 - PERTH

WA's Best Steak Sandwich competition grand final cookoff! Join the Country WA finalists on Tuesday and the Perth finalists on Wednesday as they compete to gain the prestigious title of '2019 WA's Best Steak Sandwich'.

**TIME: 12.45PM** 

**VENUE: MAIN STAGE - EXPO EXHIBITION BALLROOM** 











#### **ACCOMMODATION**

Crown Towers - Deluxe Rooms from \$289 Crown Metropol - Luxe Rooms from \$239 Crown Promenade - Superior Rooms from \$189



\*quote code "Australian Hotels Association (AHA) Expo" when calling reservations on (08) 9362 8888



# AHA 2019 ospitality expo &conference

## **SUPPORTERS**

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Kids Dining

Levart

Lion Beer Australia

Long Range Systems Australia Pty Ltd LVF Natural Products - Boutique Amenities

Mal Atwell Billiards & Bingo

**MCR** 

MetaPoint Advisory

Miles from Nowhere

Mrs Mac's

Nippon Food Supplies

**NPB** Security

Off The Vine

One World Builders

On-Q Point of Sale

OpenTable Australia

PAV Sales & Installation

Perth Energy

PFD Foodservice

Purezza Australia

Red Bull Australia

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St John

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**TAB** 

Treasury Wine Estates Unox Australia Pty Ltd

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